

2025 Lancaster Psychoeconomics Workshop



Organizers:

Carlos Alós-Ferrer and Konstantinos Georgalos

Venue: *Lancaster University Management School*

Tuesday, September 23rd : WORKSHOP DAY 1

13.50-14.00 Welcome and Opening Remarks
Hilary Ingham, Head of the Department of Economics,
Lancaster University Management School

Session 1: Chair: *Carlos Alós-Ferrer*

14.00-14.50 **Miguel Costa-Gomes** (Univ. Edinburgh)
How Robust is Overconfidence?

14.50-15.40 **Thomas Otter** (Univ. Frankfurt)
Bridging between Hypothetical and Incentivized Choice

15.40-16.00 Coffee Break

Session 2: Chair: *Eyal Winter*

16.00-16.50 **Chris Starmer** (Nottingham University)
Investigating Choice Overload

16.50-17.40 **Michele Garagnani** (Univ. Melbourne)
Why Do People Randomize?

18.00 Informal Get-Together at the Management School

Wednesday, September 24th: WORKSHOP DAY 2

Session 3: Chair: *Chris Starmer*

10.00-10.50 **Hendrik Rommeswinkel** (Hitotsubashi University)
Decision Times in the Luce Model: an Experiment

10.50-11.40 **Carlos Alós-Ferrer** (Lancaster University)
Using Response Times To Uncover True Behavioral Anomalies

11.40-12.00 Coffee Break

ECR Session 1: Chair: *Konstantinos Georgalos*

12:00 Damien Mayaux, Paris School of Economics.
Cardinal Utility and Contrast in Models of Choice and Response Times

12:30 Jing Zhou, University of Edinburgh
Correlation Neglect in Financial Decision-Making: The Role of Complexity

13.00-14.00 Lunch

Session 4 Chair: *Yaniv Hanoch*

14:00-14:50 **Konstantinos Georgalos** (Lancaster University)
Disentangling the Effects of Time Pressure on Risk Attitudes

14:50-15:40 **Antonio Filippin** (Univ. degli Studi di Milano)
The Good, the Bad, and the Well-behaved: Less Diversification and Stronger Polarization in Choices over Bads

15:40-16:00 Coffee Break

ECR Session 2: Chair: *Michele Garagnani*

16:00 Jiawen Li, Lancaster University
Type projection in Private Information Games

Session 5 Chair: *Antonio Filippin*

16:30-17:20 **Yaniv Hanoch** (University of Wolverhampton)
Can you spot the real one: Why do people fall prey to scams, and what can we do to help.

18:30 Conference Dinner at TOLL HOUSE INN

Thursday, September 25th: WORKSHOP DAY 3

Session 6: Chair: *Thomas Otter*

10.00-10.50 **Konstantinos Tsetsos** (Univ. Bristol)
Context effects in decisions from experience

ECR Session 3: Chair: *Michele Garagnani*

10:50 Amir Jafarzadeh, University of East Anglia
An Experimental Investigation of Players' Choice Strategies in Pure Coordination Games

11.20-11.40 Coffee Break

Session 7: Chair: *Carlos Alós-Ferrer*

11.40-12.30 **Eyal Winter** (Lancaster University)
Spillover Effects Across Interactive Environments and Social Pollution

12:30 End of Workshop