#### WORKSHOP ON EFFICIENCY IN EDUCATION

Lancaster University Management School The Work Foundation

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"The teacher effect: an efficiency analysis from a natural experiment in Spanish primary schools"

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#### Outline

- Introduction: Education and efficiency
- Methodology
  - School choice, endogeneity and education
  - Identification strategy
- Database and relevant variables
- Results
- Conclusions

#### Introduction

- Mediocre results of Spain in international studies (TIMSS-PIRLS, PISA, PIAAC) compared to educational expenditure effort.
- School dropout rate (26.5%) is far above the EU-27 (13.5%)
- Public sector is the main provider and producer of education.
- In the current context of economic recession and financial crisis the public expenditure devoted to education requires new priorities and clear targets.
- Lack of consensus among stakeholders on how to improve education. The new Educational Law (2013) claims for more evaluation and introduces standarized tests in schools.

# Measuring efficiency in Education

- A myriad of papers have estimated technical efficiency for high schools (Worthington, 2001)
- There are some international empirical evidence measuring efficiency in primary schools (Grosskopf et al. 2001; Banker et al.2004; Blackburn et al. 2013; Mancebón and Mar-Molinero 2000; Mizala et al. 2002; Thanassoulis 2002).
- No previous evidence for Spain in primary education (lack of databases).

### The Educational Production Funcion

• The EPF for a group of school was proposed by Levin (1974) and Hanushek (1979, 2012). Assuming inefficient behaviors the EPF is:

$$A_i = f(B_i, S_i) * exp(u_i)$$
 being  $u_i \le 1$ 

- This model implicitly assumes:
  - $B_i$ ,  $S_i$  are exogenously determined
  - $u_i$ , the efficiency term, is independent of inputs
- When these assumptions do not hold the problem of endogeneity arises. (Orme and Smith, 1996; Bifulco and Bretschneider, 2001; Ruggiero, 2004; Coelli and Peyrache, 2009; Grosskopf et al., 2014).

# School choice and endogeneity (I/III)

- Endogeneity is a common issue in education (Schlotter et al. 2011). Students are not randomly assigned to schools.
- It is well-known that better schools attract relatively more advantaged students and more motivated parents self-select in best schools.
- Parents motivation;  $\mu \sim N(0; \sigma_{\mu}^2)$ (unobserved) is positively correlated with SES.  $corr(B; \mu) > 0$
- Best pupils (and thus the schools they attend) will tend to obtain better academic results for two reasons:
  - 1. High SE level which is an essential input to produce education.
  - 2. High motivated students are more prone to be efficient.

# School choice and endogeneity (II/III)

- In practice, this means that the efficiency term  $u_i$  that it is measured in efficiency analysis is composed by two terms:
  - The managerial technical efficiency  $\theta_i$
  - The omitted in the model average parents' motivation at each school  $\mu_i$ ;  $\mu \sim N(0; \sigma_{\mu}^2)$

$$A_{i} = f(B_{i}, S_{i}) * exp(\mu_{i}) * exp(\theta_{i})$$
$$exp(u_{i})$$

• Two possible situations:

If students are randomly assigned to schools then
*E*(μ<sub>i</sub>) = 0 ∀i and exp(u<sub>i</sub>) ≅ exp(θ<sub>i</sub>)
If students are not randomly assigned to schools then
*E*(μ<sub>1</sub>) ≠ *E*(μ<sub>2</sub>) ≠ ...≠ *E*(μ<sub>i</sub>) ∀i; corr(B; μ) > 0 → corr(B; u) > 0

# School choice and endogeneity (III/III)

- Difficult to disentangle what part of  $u_i$  is due to school efficiency and the non-observed average motivation.
- Kousmanen and Johnson, (2010, p.152) demonstrate in their work that the DEA problem can be interpreted as a nonparametric least-squares model under the assumption that  $\varepsilon_i \leq 0$ .
- We can derive straightforward that the same problems of bias caused by the presence of endogeneity in econometrics can also arise within the DEA approach.
- In a recent working paper Cordero-Ferrera et al. (2013) show that when there is a <u>high positive correlation</u> between one input and the efficiency term them DEA obtains flawed estimations.

# Identification Strategy (I/III)

- We need a procedure to isolate and explain technical efficiency  $\theta_i$  from parents' motivation  $\mu_i$
- Our strategy employs 'causal inference' frequently used in econometrics to deal with endogeneity in education (Schlotter et al. 2011).
- We use the 'Educational General Diagnostic Database for Primary Education'. A survey for Spanish 4<sup>th</sup> grade students that also collets information about results, parents, teachers and schools (2009). Two advantages:
  - 1. It is possible to observe two classrooms inside the same school.
  - 2. A question in this survey ask the principal: 'how students are assigned to classrooms?'

# Identification Strategy (II/III)

- Randomization in assigning students to schools (alphabetical order, boys and girls equilibrium, heterogeneity) guarantees that parents' motivation is not significantly different in both classrooms within each school.
- The lack of randomization in assigning students to classrooms, for example grouping by ability, language at home, homogeneity within the class, etc. possibly leads to endogeneity.
- Half of our schools use random methods to assign students to classrooms.

### Identification Strategy (III/III)

- 1. Compute  $u_{iG}$  at classroom level using DEA
- 2. Compute efficiency differences for two groups belonging the same school

$$exp(u_{i1}) - exp(u_{i2}) = (exp(\theta_{i1}) - exp(\mu_{i1})) - (exp(\theta_{i2}) - exp(\mu_{i2}))$$

 $exp(u_{i1}) - exp(u_{i2}) = (exp(\theta_{i1}) - exp(\theta_{i2})) - (exp(\mu_{i1}) - exp(\mu_{i2}))$ 

Randomization guarantees

$$E(exp(\mu_{i1}) - exp(\mu_{i2})) = 0 \forall i$$

• (Assignation strategies within schools produce)  $E(exp(\mu_{i1}) - exp(\mu_{i2})) \neq 0 \forall i$ 

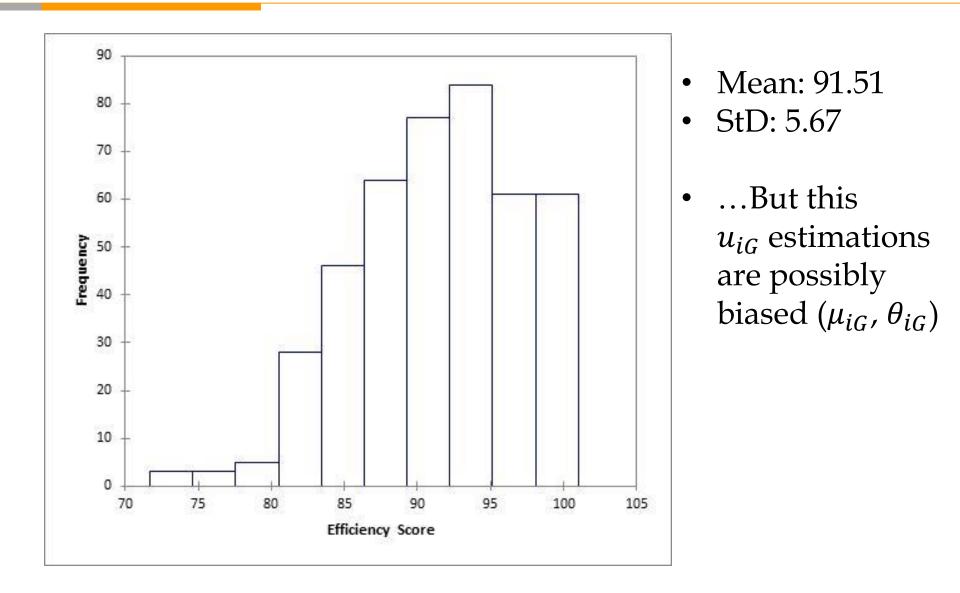
### Identification Strategy (III/III)

- Normally we will observe that a classroom is more efficient than the other one, basically for two effects.
  - The teacher applies different 'observable' educational techniques or has some 'observable' characteristics.
  - The existence of an unobservable 'fix teacher effect'.
- What makes an efficient classroom? For every school compute  $\Delta u_i = u_{iT} u_{iC} > 0$  being  $u_{iT}$  the most efficient one.
- In this 'natural experiment' we 'treat' (*T*) some groups of students with the most efficient teachers to analyze what variables characterize (explain) the best performers with respect the non-treated or 'control group' (C).
- After this, regress  $\Delta u_i = Z(\Delta z_i)$  with respect to a vector of explanatory of efficiency variables in group differences.

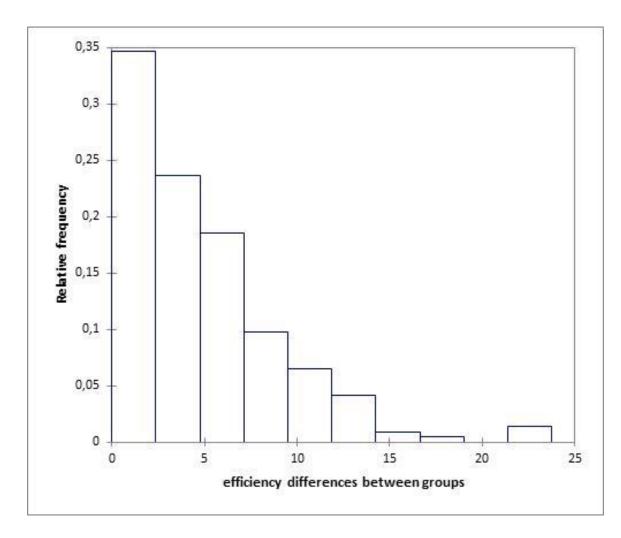
# Inputs and Outputs

- Outputs:
  - Classroom average results in mathematics tests.
  - Classroom average results in reading tests.
- Inputs:
  - Index of SES
  - Percentage of native students
  - Percentage of students without learning difficulties
  - School index of educational resources quality
- 432 groups in 216 schools; two groups by school.

### Efficiency distribution



#### Efficiency distribution in differences



- In 60% of schools differences are less than 5 efficiency points.
- In 30% of schools differences are between 5 and 10 efficiency points.
- In 10% of schools differences are more than 10 efficiency points.

# What explain these efficiency differences?

	В	t	p-value
Intercept	3.820	8.718	0.001
dif_early schooling	1.472	1.702	0.177
dif_monoparental family	2.600	0.921	0.354
dif_repiters	-4.098	-1.046	0.387
dif_teacher explain most of time	-2.141	-1.548	0.115
dif_doing exercises at class	2.263	0.946	0.371
dif_individual work at class	1.333	0.842	0.389
School ownership	0.955	1.771	0.068

OLS results after 1,000 bootstrap samples

- There is a 'teacher effect'. Efficiency channels are difficult to find out.
- It seems than in public schools the efficiency gap between classrooms tends to be higher.
- The reason is possibly due to the fact that most of teachers in public schools are civil servants that cannot be fired because of poor results.
- Results are robust when only diff\_eff > 5 points schools are considered.

#### Conclusions

- Endogeneity is a well-known problem in Education Economics.
- This work tries to alert DEA and efficiency practitioners that if the endogeneity problem is present then efficiency analysis could be biased.
- We suggest to explore the use of causal inference in nonparametric analysis in order to overcome endogeneity problems through identification strategies.
- The "teacher effect" exists, but it is not clear what observables are behind this effect. (Hanushek et al. 2005)
- Schools efficiency differences must be analyzed in depth to take rational decisions.

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